


QUALIFICATIONS	MP MARKET PARTNER	MMP MANAGING MARKET PARTNER	AMB ASSOCIATE MARKET BUILDER	MB MARKET BUILDER	MMB MANAGING MARKET BUILDER	AMM ASSOCIATE MARKET MENTOR	MM MARKET MENTOR	MMM MANAGING MARKET MENTOR	AED ASSOCIATE EXECUTIVE DIRECTOR	ED EXECUTIVE DIRECTOR	SED SENIOR EXECUTIVE DIRECTOR
Personal Volume (PV)	200	300	400	500	500	500	500	500	500	500	500
Active Lines	-	2	3	4	4	4	4	4	5	6	8
Group Volume (GV)	-	1,200	2,400	4,000	5,000	5,000	7,000	7,000	7,000	7,000	7,000
Structure Requirement	-	-	-	1 MMP	2 MMP	1 MMP, 1 MMB	2 MMB	1 MMB, 2 AMM	3 MMB, 2 MM	4 MMB, 2 MMM	6 MMB, 2 AED
Downline Volume (DV)	-	-	-	-	-	-	30,000	60,000	120,000	300,000	800,000
New 1st Gen MMB in last 12 months	-	-	-	-	-	-		-	1	1	1

<b>RETAIL BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">W</span>	Earn 30% on sales from retail customers   Earn 15% on sales from VIP Customers
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<b>PERSONAL SALES BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	Sell 1,000 - 1,999 PV and earn 3%   Sell 2,000 - 3,499 PV and earn 5%   Sell 3,500 PV or more and earn 10%
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<b>VIP ACQUISITION BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	Enroll 4 new VIP customers in a calendar month and earn a \$60 bonus - unlimited number of VIP bonuses each month
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<b>UNI-LEVEL BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	Level 1	7%	10%	12%	12%	12%	12%	12%	12%	12%	12%	12%
	Level 2	-	3%	5%	6%	7%	7%	7%	7%	7%	7%	7%
	Level 3	-	-	-	3%	5%	5%	5%	5%	5%	5%	5%
	Level 4	-	-	-	-	3%	3%	3%	3%	3%	3%	3%
	Level 5	-	-	-	-	-	-	-	-	-	-	-

<b>GROUP VOLUME BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	Paid from you, down to your next generation MMB or above (Career Title).	2%	2%	2%	2%	2%	2%	2%	2%	2%
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<b>RANK ADVANCEMENT BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	-	\$100 - If within enrollment month plus first 3 full months	\$100 - If within enrollment month plus first 4 full months	\$150 - If within enrollment month plus first 5 full months	\$500	\$500	\$1,000	\$2,500	\$5,000	\$10,000	\$20,000
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<b>RANK ADVANCEMENT MATCHING BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>		\$100	\$100	\$150	\$500	<ul style="list-style-type: none"> <li>Matching MMP, AMB, and MB Bonus will be paid to the sponsor if the sponsor is Paid-As the same title (or higher)</li> <li>Matching MMB bonus will be paid to the first upline Career Title MMB+, if paid as MMB+.</li> </ul> If not paid-as MMB+ the bonus will be forfeited and does not roll up.					
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<b>MOTOR CLUB BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	To join the MONAT Motor Club, you must be paid as MM or above for 3 consecutive months. See Motor Club Terms and Conditions for details.						\$500	\$500	\$750	\$750	\$1,000
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<b>GENERATION BONUS</b> <span style="border: 1px solid black; border-radius: 50%; padding: 2px;">M</span>	Generation 1	-	-	-	-	-	4%	4%	4%	4%	4%	4%
	Generation 2	-	-	-	-	-	-	3%	4%	4%	4%	4%
	Generation 3	-	-	-	-	-	-	-	3%	4%	4%	4%
	Generation 4	-	-	-	-	-	-	-	-	3%	4%	4%
	Generation 5	-	-	-	-	-	-	-	-	-	3%	4%

# SMART Start

## START STRONG, EARN MORE BONUSES

### What is SMART Start?

SMART Start is the SMARTEST way to jump into your business - everything it's about rewards vital behaviours, which are key to building a strong business.

A new Market Partner's SMART Start period is defined as the new MP's enrollment month plus the following two calendar months.

This limited-time bonus program is exclusively available to new Market Partners within their SMART Start Period, giving them at least two full months to "earn while they learn". The SMART Start Period includes the date of enrollment, plus the following two calendar months.

## SMART START BONUSES

### VIP Acquisition Bonus M

Enroll four VIP Customers, earn \$60 USD

For every four customers you enroll into our VIP Program, you'll receive a bonus of \$60. There's no limit, so enroll 4, 8, 12... or more, and earn more!

### Block Bonus

Build a BLOCK, earn \$150 USD

A "Block" is comprised of four VIP Customers and one personally sponsored MP with a Product Pack, which are collectively enrolled during your SMART Start Period. When you do BOTH activities while in SMART Start, you'll earn a Block Bonus of \$150! There is NO LIMIT to the number of Block Bonuses you can earn while in SMART Start.

### MONATbourhood Bonus

Build a MONATbourhood, earn \$500 USD

When you successfully complete three Blocks within your SMART Start Period, you will have built what we call, a MONATbourhood! and you'll earn a \$500 bonus, you will have enrolled at least 12 VIP Customers, and 3 Market Partners with a Product Pack.

## MATCHING SMART START BONUS

When your personally sponsored Market Partner earns a Block Bonus while in SMART Start, you'll receive a matching bonus of \$75 USD (In order to earn the bonus, the sponsor must be paid-as the same rank or higher, as the MP earning the Block Bonus).

## PRODUCT PACK BONUSES W

Earn a percentage of every Product Pack sold!

You'll receive a percentage of each Product Pack sold. There's NO LIMIT to the number of Product Pack bonuses you can earn.

**\$50** for each MP you sponsor with a **\$199** Essential Product Pack (200 PV)

**\$120** for each MP you sponsor with a **\$349** Success Product Pack (250 PV)

**\$250** for each MP you sponsor with a **\$599** Overachiever Product Pack (450 PV)

**\$350** for each MP you sponsor with a **\$799** Optimum Product Pack (600 PV)

## EMERGING FOUNDERS POOL

Effective April 1, 2019, all Market Partners in the U.S. and Canada have a limited-time opportunity to qualify for the Emerging Founders Pool and become eligible for a new quarterly payout on top of their current earnings!

### Here's how it works:

- MONAT will pool 1% of the quarterly U.S. and Canada Commissionable revenue on sales above \$75M USD.
- The Pool will pay quarterly during the first month of the following quarter.
- All Market Partners have the ability to earn up to 3 shares of the Pool.
- Market Partners must be paid-as a Market Mentor in the last month of each quarter to be eligible to receive their payout.
- If a Market Partner is not paid-as a Market Mentor at least once within 12 consecutive periods, they will permanently lose their Emerging Founders Pool status.

Please see the Emerging Founders Pool FAQs to learn how to qualify and earn shares!